



The
Negotiation
Academy™



SINGAPORE
MANAGEMENT
UNIVERSITY

Mediation
Negotiation
Dispute Management

2019 INTERNATIONAL DISPUTE PROFESSIONAL ACADEMY

Juridicum Wien | 11-16 July 2019



SINGAPORE
INTERNATIONAL
DISPUTE
RESOLUTION
ACADEMY

DR. JOHANNES P. WILLHEIM M.B.L.-HSG, LL.M.

ATTORNEY-AT-LAW — ARBITRATOR — MEDIATOR

PARTNER OF THE GLOBAL DISPUTES PRACTICE OF JONES DAY

Learn more



necademy.com/events/idpa



IDPA@necademy.com

WHY?

"Effective dispute management will define the successful businesses of tomorrow."

Dispute Management is more than just legal, mediation or negotiation skills. It's the art of dealing with complex problems, selecting the best process, developing the best strategy, and working out the best solution.

IDPA is the first 40-hour certification, led by international practitioners, to teach those practical skills and give lawyers and managers the tools to manage disputes most effectively.

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THE LEARNING OUTCOMES, HANDS-ON TECHNIQUES, NEW FRIENDS AND NETWORK I MADE WILL SERVE ME FOR LIFE.

FOR WHOM?



- Managers, Project Leads and in-house attorneys
- Lawyers working in DR
- Students and graduates with an interest in Dispute Management

WHAT?

- ✓ Lectures by leading international practitioners
- ✓ Practical insights, experience and feedback to take home hands-on skills
- ✓ 40-hour Dispute Professional Certification
- ✓ Qualify to apply for IMI Certification as a Mediation Advocate

TRAINERS



NADJA ALEXANDER

Director, SIDRA
Singapore Management University



MICHAEL MCILWRATH

Global Chief Litigation Counsel, Baker Hughes
General Electric



JOHANNES WILLHEIM

Partner, Global Disputes Practice of Jones Day



CLAUDIA WINKLER

Founder, The Negotiation Academy

PROGRAM & CERTIFICATIONS

GET READY TO



Learn hands-on, practical skills for handling and resolving international disputes .



Become comfortable to perform as an adviser, mediator, mediation advocate or negotiator.



Gather real life expertise and feedback from top trainers in a small group.



Get ready to navigate the full dispute resolution spectrum for optimal results every time.

11

Thu

DISPUTE RESOLUTION IN THE 21ST CENTURY

Working along the full continuum of DR

12

Fri

INTERNATIONAL MEDIATION

Principles, Process and Skills

13

Sat

NEGOTIATION SKILLS FOR DISPUTE PRACTITIONERS

Getting the best Deal

14

Sun

SUNDAY BREAK

Enjoy the city of Vienna

15

Mon

INTERNATIONAL DISPUTE NEGOTIATION

In-house perspectives & advanced decision tools

16

Tue

THE NEW ERA OF DISPUTE MANAGEMENT

Navigating the full DR spectrum



40-hour International Dispute Professional Certification



Qualify to apply for IMI Certification as a Mediation Advocate with SIDRA

Take your Dispute Resolution skills to the next level!

Join us for the full program to make use of our international trainers and global experience - or join one of our specializations packages.

For more details see www.necademy.com/events/idpa, email IDPA@necademy.com or call 0043-676-5275715.

REGISTRATION OPTIONS

FULL ADMISSION

11-16 July, 40 hours, inclusive of certification(s)

€1,090

SPECILIZATIONS*

1.5 Day Package International Mediation

12-13 July, 12 hours

€490

1.5 Day Package Complex Negotiation

13 & 15 July, 12 hours

€490

1 Day Package Dispute Management

16 July, 8 hours

€390

LIMITED SEATS. GET YOUR
TICKET NOW

SECURE SEAT(S)

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